To be able to fill the Goals and objectives table, answer the following questions first:

Questions	Answers
How many customers are you going to have in the first 3 months of operation?	
How many customers are you going to have every month after the first 3 months of operation?	
How many Facebook (Instagram) followers are you going to have by the end of first six months of your business?	
If you have debt, in what time frame are you going to pay it back? How much each month?	
How many new business accounts are you going to win in the first six months?	
What is your minimum acceptable Google review rating by the end of first year?	

If applicable, how many staff are you going to have	
by the end of first year?	
How much profit after tax are you going to make in	
the first year of operation? How much is it per	
quarter?	
What click through rate are you going to have on	
your Google, Facebook, etc?	

First year business objectives template

	Write your Objective in the box below:						
Objective (SMART GOAL No.1)							
	Is it Specific?	Is it measurable?	Is it realistic?	Is it achievable?	Does it have a timeframe/deadline?		
	Write your Objective in the box below:						
Objective (SMART GOAL No.2)							
	Is it Specific?	Is it measurable?	Is it realistic?	Is it achievable?	Does it have a timeframe/deadline?		
	Write your Objective in the box below:						
Objective (SMART GOAL No.3)							
	Is it Specific?	Is it measurable?	Is it realistic?	Is it achievable?	Does it have a timeframe/deadline?		

Write your objectives (SMART Goals) in the light blue areas. Then, check against each box to ensure they are Specific, Measurable, Achievable, Realistic and Time-framed.